



Intuit Management Consultancy

Website: [www.intuitconsultancy.com](http://www.intuitconsultancy.com)

## **Making offshore expansion easier by providing local compliance support**

### **About the company (Client):**

A leading technology expert solutions provider whose principal operations is to ensure that there are no disruptions in the online platform. The primary operations of the client include the monitoring the smooth flow of the consumer devices and appliances online processes. They ensure that there are no blocks for the consumers to access the online platform. They are a multilingual company with international branches and are adaptable to any platform like Android, ios and other available technologies.

### **Issues:**

The client was planning to expand their operations across the GCC countries(UAE, Saudi Arabia, Qatar, Oman, Kuwait, Bahrain). The client needed support on Corporate Secretarial, Human Resources and Tax Compliance as soon they incorporated their legal entity. They usually outsourced the operations of compliance to the locally established companies which have the ability and competence to provide comprehensive support services.

### **Solution:**

Our experts first conducted thorough research of the parent company's existing operating model and the GCC member countries compliance procedural requirement for the legal entity. The IMC group is well known for its expert knowledge of the local legislation and compliance protocols. As the company was in the process of expanding its services across the GCC, the focus was on the various areas as every state of GCC has their set of compliance laws, IMC group helped the client in setting up their operations as per the local laws of all these jurisdictions and at the same time ensured that it was in sync with the parent company's operational model. IMC group identified those areas and completed the procedures to the client's satisfaction. Our experts were available in a timely manner for the client's query which has prompted a long-lasting relationship of client and IMC group